

Coaching in the Nonprofit Sector: Research

Ammann Howard, K. (2006) *Coaching as a Tool for Building Leadership and Effective Organizations in the Nonprofit Sector: Source Document*. San Francisco, CA: BTW Consultants – informing change

In 2005, GEO partnered with BTW - informing change and Leadership That Works, Inc. in an exploration of philanthropy's understanding and support of coaching as a tool for leadership development and organizational effectiveness. <http://www.geofunders.org>

Ammann Howard, K. (2006) *Coaching as a Tool for Building Leadership and Effective Organizations in the Nonprofit Sector: A Blueprint for Action*. San Francisco, CA: BTW Consultants – informing change

In addition to a report on the findings, the project consultants developed a Blueprint for Action for taking this initiative to a second phase. <http://www.geofunders.org>

Peters, J. & Wolfred, T. (2006). *Daring to Lead 2006: A National Study of Executive Leadership*. San Francisco, CA: CompassPoint Nonprofit Services.

An update to the 2001 study. Executive coaching — which in *Daring to Lead 2001* appeared to have little traction among nonprofit executives — is becoming a more frequent tool for sustaining and improving executive leadership. <https://www.compasspoint.org/research>

Enright, K. (2006) *Investing in Leadership Volume II: Inspiration and Ideas from Philanthropy's Latest Frontier*. Washington, DC: Grantmakers for Effective Organizations

Offers a framework and examples for guiding grantmaker strategies for supporting leadership development initiatives. <http://www.geofunders.org>

Putnam, K. (Vol 4, Issue 4, Spring 2005). *A New Way to Capacity: Executive Coaches*. San Francisco, CA: The Irvine Foundation

<http://www.irvine.org/publications>

Garabedian, Brigit. (2005). *Executive Coaching: Sustained Results & ROI. A Longitudinal Look*. San Francisco, CA

A graduate thesis on the lasting impact of CompassPoint's nonprofit coaching project and return on investment.

Coan, D. (2003). *Executive Coaching Project: Evaluation of Findings*. San Francisco, CA: CompassPoint Nonprofit Services.

CompassPoint Nonprofit Services embarked on a 12-month demonstration project of Executive Coaching with 25 Executive Directors in the San Francisco Bay Area. A longitudinal evaluation by Harder + Company studied these new executive directors who worked one-on-one with executive coaches who helped them navigate both personal life issues and organizational leadership matters. <https://www.compasspoint.org/research>

Peters, J. & Wolfred, T. (2001). *Daring to lead: Nonprofit Executive Directors and Their Work Experience*. San Francisco, CA: CompassPoint Nonprofit Services.

This groundbreaking report includes findings on nonprofit executive career paths, tenure, salaries, and job challenges. <https://www.compasspoint.org/research>

